NetSuite ERP Consultant Exam

Study Guide: August 13, 2014

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About the NetSuite ERP Consultant Exam

This is the second exam required for NetSuite ERP Certification, to be taken after the SuiteFoundation Exam has been passed.

Passing both the NetSuite ERP Consultant Exam and the SuiteFoundation Exam certifies that you have the knowledge and skills necessary to be a Certified NetSuite ERP Consultant. See Description of a Qualified Candidate below.

Conditions:

- This will be a proctored examination.
- No written or online reference materials may be used during the exam.
- 120 minutes allotted to complete approximately 80 multiple-choice and matching questions

Description of a Qualified Candidate:

The candidate has the equivalent experience of performing 5-10 medium scale, or 2-3 enterprise NetSuite ERP implementations, which is roughly equivalent to at least 2 years' worth of NetSuite implementations in a consultant-related role. They are able to match NetSuite ERP solutions to business requirements. This person can advise on how to change standard ERP workflows, when to use scripting tools to meet the business needs, and when to extend use through integrations. This consultant can explain the implications and benefits of NetSuite configuration options.

Maintaining Your Certification

For details about retake policy and ongoing requirements to maintain your certification or examination status see the NS Certification Policy available on the NS Certification webpage.

Recommended Training and Background:

Recommended Courses for CUSTOMERS:

- NetSuite Essentials
- SuiteAnalytics: Financial Reports and Searches
- SuiteAnalytics: Advanced Searches
- SuiteFlow: Workflow Fundamentals
- SuiteCloud: Exploring the NetSuite Platform
- NetSuite ERP: Period and Year-End Close
- NetSuite Certification: ERP Consultant Study Session

Recommended Courses for PARTNERS:

- NetSuite Consultant Bootcamp
- NetSuite Certification: ERP Consultant Study Session

Recommended Skill Level:

Equivalent to at least 2 years' worth of NetSuite implementations in a consultant-related role

Subject Areas Covered by the Test:

These are the broad subject areas covered on the Exam:

- ERP
- Analytics
- OneWorld
- Platform
- Data Strategy

Below is each subject area broken out into more detail:

Section	***Objective***
ERP: Record to Report (1)	Identify Accounting Preferences to be configured to support a customer specific requirement.
	Identify the implications of Chart of Accounts Setup.
	Identify where and how default financial segments (including accounts and subsidiaries) are set and used on transactions.
	Recognize NetSuite recommended practices around period close and accounting/tax period structure.

	Identify the constraints of features and functionality related to Journal Entries.
	Identify how exchange rates are used throughout NetSuite.
	Identify constraints of taxation functionality.
ERP: Order to Cash (2)	Identify considerations when setting up related Entity records.
	Given a requirement, determine the configuration/solution for an order process.
	Identify the implications of shipping setup and use.
	Determine the considerations for setup and execution of the fulfillment process.
	Given a scenario, determine appropriate invoicing configuration and setup.
	Compare the differences between the various revenue recognition functionalities.
	Identify recommended practices for customer payment setup and processing.
	Given a requirement, determine the configuration/solution for a customer return process.
	Identify the constraints in configuring commissions.
	Recognize the functionality differences between Customer Center and My Account.
ERP: Design to Build (3)	Select the appropriate Item Type for a given use case.
	Given a scenario, determine appropriate inventory management options.
	Identify the transactions and records related to building Assemblies.
	Identify options in pricing.
	Recognize how various transactions affect item costing.
ERP: Procure to Pay (4)	Given a requirement, determine the configuration/solution for a purchase process.
	Given a requirement, determine the configuration/solution for a vendor return process.
	Recognize the elements in configuring the Fixed Assets Module.
Analytics and Dashboard (5)	Given a scenario, select the appropriate Dashboard portlet content.
	Recognize which SQL expressions will yield desired search results.
	Identify configuration options available when customizing email alerts for saved searches.
	Using Expression Builder, select the expression which would yield the desired results.
	Recognize which record to use as the basis of a search to yield a desired result.
	Identify the feature in saved searches to obtain the described results.
	Given a scenario, determine whether to use a custom search or a report formula?
	Given a scenario, determine when the Alternate Date/Period Range feature should be used.
	Identify the advantages of various methods of publishing dashboards.
	Identify data security considerations when publishing custom records to Customer/Vendor/Partner Centers.
Platform (6)	Given a scenario, identify which script type to use.
	Identify tools for running and testing automations.
	Identify components of the workflow in a diagram.
	Recognize available SuiteFlow actions.
	Compare differences between custom form & field display options and uses cases

	where appropriate
	Identify implications of various methods of restricting users to a particular custom form.
	Given a custom form layout requirement, determine which feature(s) should be used.
	Identify custom field settings for displaying data from other records.
	Recognize NetSuite recommended practices for creation and use of custom fields.
	Identify implications of changing field properties or values in a live environment.
	Identify NetSuite account settings which can only be changed by sending a request to NetSuite Customer Support.
Data Strategy (7)	Determine the proper use of advanced options in CSV Import.
	Analyze an error in the CSV Import process to determine the appropriate resolution.
	Given a customer requirement, determine migration strategy for transaction history and opening balances.
	Organize the steps required to successfully complete an import of CSV records and sublist data.
Data Security (8)	Identify the implications of permissions related to accessing and manipulating data in bulk.
	Recognize recommended NetSuite practices for creating and assigning custom roles.

Sample Questions

These sample questions are provided to give an idea of the format and style of questions on the NetSuite ERP Consultant Exam. Please be aware these questions are not on the actual exam itself.

Sample Question 1: **Which three requirements can be addressed using standard NetSuite functionality in accounting preferences?**

A. Automatically Email Drop Ship P.O.s.

B. Send Order Fulfilled Confirmation Emails.

C. Send Email Confirmation when Sales Order Updated.

D. Send Email Confirmation when Sales Order Canceled.

E. Automatically Email Sales Rep on Sales Order Approval.

Correct answer: A, B, D

Sample Question 2: **A customer needs to report outgoing order information from several warehouse locations. For each warehouse, the report needs to display the following:**

- **Number of orders**
- **Number of fulfillments**
- **Total value of fulfilled orders**
- **Total volume fulfilled**

What is the most efficient solution to fulfill the requirements?

A. Use a custom report based on Quantity Fulfilled Metrics.

B. Use a Saved Search using Summary functionality on the Results Columns.

C. Add a sublist of transactions to Warehouse Location records with a transaction type filter displayed in the footer.

D. Develop a scripted solution creating a custom record to capture the information every time an order is saved and fulfilled.

Correct answer: B

