



# ONE-STOP SHOPPING PROCESS AUTOMATION PRODUCTS

## WHAT WE DO

Automation-X sells a complete suite of leading field automation products from top industry brands. Our UL508A approved panel shops create turnkey solutions for any application and process automation.

## OUR HISTORY

Automation-X began with the idea that *there must be a better way* to easily obtain the products to automate a wellsite. In 2003, the company founders; an automation buyer for a major natural gas corporation and a geologist, joined forces in Canadian, Texas to create Automation-X.

Our roots are in oil and gas, where we serve customers from 15 locations across the U.S. Since our first Texas warehouse, we have grown steadily and now have expanded our reach to other automation markets including: water/wastewater, agriculture, and security.

We have been able to improve upon existing products, creating our own house brands that have become widely popular and well respected throughout the U.S. Our products are tried and true in the harshest of conditions, proving reliable and effective from -40 to +120 in rain, snow and ice.

We have strong relationships with the top brands in automation, and offer our customers a fair price, direct service through our website, catalog, and sales rep network for a simple one-stop shopping experience.

Our success is attributed to our employees embodying our culture of hard work, boots-on-the-ground authenticity and providing the right products to make our customers job easier.

## LEARN MORE

**800.898.2899**

**AUTOMATION-X.COM**



*“The pricing and availability on parts is outstanding. Not to mention the sales staff is friendly and easy to work with, both at the store and on the phone.”*

*-DJ Martinez of Process Equipment and Service Company*





## OUR FOCUS

At Automation-X we know that automation products are a commodity that can be found on numerous websites and stores across the U.S. We understand that there is a lot of competition selling similar product lines, some small guys and some giants in the industry.

*So what makes Automation-X different?*

We have worked in the field, right along with our customers, and take pride in our brand focusing on the specific needs for field-level automation.

We understand the unique needs of the oil and gas and utility industries, and strive every day to have the best customer experience in the field. We offer product reviews and love feedback on how we can improve your shopping for wellsite automation products.

## OUR APPROACH TO GREAT SERVICE

***=Going the extra mile ..sometimes literally.***

In the early days of Automation-X, before we had stocked warehouses throughout the U.S., we had a customer in Wyoming who needed manifolds in a hurry because the BLM was closing the field.

During this time, our office was in Texas, and we drove the manifolds overnight from Houston, TX to Western Wyoming so our customer could receive the manifolds in time. **That level of service ensured our customer's trust-and his business.**

**SIMPLIFY YOUR SUPPLY CHAIN**

**REAL TIME REPORTING**

**TRACK PRODUCTS BY WELLSITE**

**SAP INTEGRATION & 3PL**

## THE FACTS

- ✓ We proudly sell to all of the top 25 natural gas producers in the U.S.
- ✓ 15 centrally located sales locations and simple online ordering make it easy for our customers to reach us.
- ✓ We sell a complete line of products selected to be the best for field-level process automation.
- ✓ Customer service is our top priority - in fact, we have never lost the business of a major customer.
- ✓ We offer expert product video reviews and easy to understand product data and application information.
- ✓ We offer many turnkey, or plug-n-play bundled products through our UL508A panel shops.

*The sales staff is knowledgeable about products. There is a huge inventory available-almost everything I need in one place. They have fast, easy service.*

*-ConocoPhillips Tech, Farmington NM*

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**EXPERT VIDEO REVIEWS**